



Funding and Outside Assistance Overview

TechnNZ Funding

TechNZ is the Foundation for Research, Science and Technology's business investment programme and is designed to support companies and people undertaking research and development projects that result in new products, processes or services.

To date, TechNZ investments of \$450 million have helped out around 4,500 New Zealand businesses. After 10 years of operation it was time to revamp TechNZ. As part of the redevelopment we surveyed New Zealand businesses, who told us they wanted a flexible simple support system with less jargon and less paperwork. Consequently, we've simplified TechNZ from 12 support schemes into one single programme and we'll be rolling out further improvements over the next 12 months.

We have established TechNZ partners - a network of trusted regional advisors located throughout the country who help companies successfully develop and commercialise their new product.

TechNZ is looking to fund innovative projects and takes a flexible approach to research and development funding. We want to talk to you about your company and your new opportunity and tailor funding to help you succeed.

For more information visit www.frst.govt.nz

Opportunity Hamilton - Bank-able NZ™ Securitisation Scheme

The Bank-able New Zealand (Pilot) scheme developed by **Opportunity Hamilton** in partnership with Ministry of Social Development, Ministry of Economic Development and WEL Energy Trust provides security for potential or existing businesses to obtain a commercial bank overdraft facility, which the business pays back to the bank under its normal terms and conditions.

Opportunity Hamilton helps that person to prepare a full business plan. The Bank-able NZ board evaluates the candidate's business plan and interviews the candidate. The plan must meet normal commercial lending criteria to be successful. If the board approves the application, Opportunity Hamilton provides the security to underwrite a commercial bank overdraft facility of up to \$10,000.

The successful candidate is then introduced to the project banking partner to begin a working relationship. A project manager from Opportunity Hamilton continues to provide support to the new business. This is just until the business is in a position to pay off the overdraft facility or move into a normal commercial relationship with the bank.

For an application form or more information visit www.opportunityhamilton.co.nz

Poutama Trust

Poutama Trust is a Charitable Trust set up in 1988 to provide business development services to Maori. Poutama uses income generated from its capital base to encourage Maori business enterprise and contribute to Maori economic development. Poutama focuses particularly on the development of micro and small Maori businesses and encouraging an enterprise culture among young Maori.

Poutama is involved in a range of activities that strive towards these goals. Poutama initiates and supports projects on micro and small business Maori development. Poutama aims to affect lasting change by developing alliances and working strategically with businesses, enterprise agencies, government agencies and key organisations.

Our skilled, professional, mobile business advisers deliver advice and information direct to Maori businesses, often kanohi ki te kanohi or face-to-face. We work closely with new and existing businesses and tailor our services to meet their particular needs.

As well as information and advice, Poutama provides business planning services, business assessments and business development funding through Te Putea Whanake Business Development Grant, which can be used for business investigation, business training, business start up and business expansion.

Poutama supports and facilitates seminars and conferences on key business topics affecting Maori, including exporting, entrepreneurship and technology. We provide sponsorship and support for key Maori business events and activities such as the Regional Maori Economic Summits and Regional Maori Business Networks and actively contribute to developing international indigenous business networks.

Each year Poutama makes secondary and tertiary educational scholarships and awards to encourage more young Maori into business enterprise, including the Poutama Best Maori Young Enterprise Award that is presented as part of the Awards Ceremony for the Youth Enterprise Trust's Young Enterprise Scheme (YES).

For more details visit: www.poutama.co.nz

Maori Womens Development Inc - Hei Manaaki Te Mana Wahine Maori

Maori Womens Development Inc is a unique, indigenous financial institution formed by Maori women, controlled, managed and operated by Maori women, for the economic development of Maori men and women.

Things we would want to know about you and your business?

It is a priority to make direct phone contact with MWDI.

What type of business is it?

The name of your business?

Have you been in business before?

What are your loan requirements (how much are you looking for)?

Do you have a business plan?

What is your Iwi affiliation?

Things about MWDI loans?

We provide business loans only, to Maori. We will need twice the value of the required loan as security. Our lending interest rate is 9.0% We do not provide grants or scholarships (please find [links](#) within our site of institutions who do) M.W.D.I Trustees are past and current national presidents of the Maori Women's Welfare League (MWWL)

For further information visit www.mwdi.co.nz